New Choices for Materials

- Better Products
- Product Use Reduction
- Materials in Technical Loops
- Services vs. Purchases

Better Products

Biomimicry is a simple idea that may someday catch on in a big way. Simply put, biomimicry is the belief that the future of material design and use can be found in the design of the natural world around us.

- Spider Web (thread strength)
- Slug mucous (adhesive)
- Abalone Shell (protective shell)
- Barnacle (adhesives)
- Lotus flower (waterproofing)
- Geckos (small hairs as glue)
- Venus Flower basket (better fiber optic cables)



Better Products-High-Volume Low-Pressure Spray Paint Guns

- Decreases the release of toxic chemicals
- Greater worker protection
- Decreases the amount of paint needed for greater cost savings
 - For conventional uses, can save up to \$13,000 on paint costs every year.

The PowerMate Eco by NEC



- 100% recyclable plastic
- Virtually no hazardous materials
- Uses 1/3 the amount of energy
- With 900MHz Crusoe processor, 20GB Hard Drive, and 15-in. display

Green Composite Plastic?

- Made of soybean protein and other biodegradable plastics and plant-based fibers
- Good insulation against noise
- Low in cost, fully biodegradable, and replenishable.
- Now used at Wild Oats nationally without an increase in their prices



Herman Miller's Mirra Chair

PVC-free chair

 Ergonomic (Depth, back support, recline assist, tilt cc

42% recycled mate

96% recyclable/reu

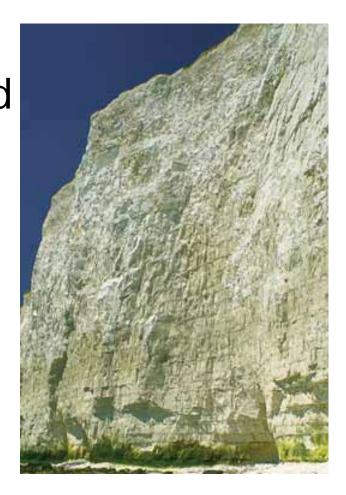
Bio-composite Fibers



- Biodegradable and compost-able fiber
- No output pollution and doesn't use petroleumbased chemicals for production
- Takes on the characteristics of its counterpart, but with inherent plastic protection.

Chalk Packaging

- ½ chalk, ½ plastic
- Neutralizes acid fumes and soil, when in waste incinerators
- Low power consumption from production



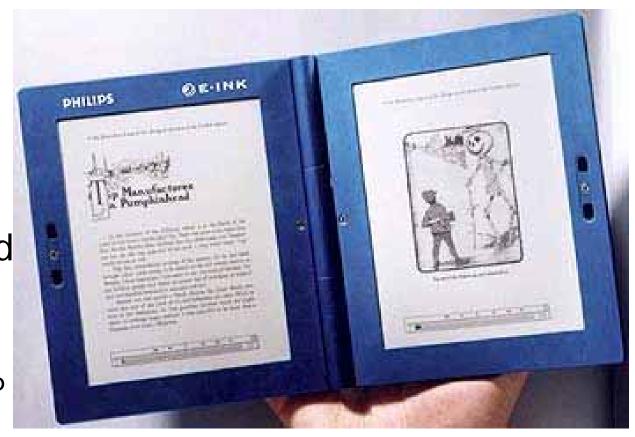
Product Use Reduction

Laser technology can also be used in facility maintenance.

- For architectural preservation of historical landmarks.
- Eliminates the use of chemical paint strippers
- Reduces the generation of hazardous waste created from abrasive blasting.
- For cleaning applications

- E-Ink first prototype release this month
- 160 pixels/inch; .012 inches wide
- Paper-like readability and flexibility
- 5x brighter and uses 99% less power than LCD

E-Paper



Materials in a Technical Loop -

Fort Chaffee Building Deconstruction

 Partnership between Army and Habitat for Humanity

 Negotiated with Fort Chaffee Local Redevelopment Authority

Over 600 large buildings (2 story WWII

barracks)

 Large amount of salvageable siding, windows, doors

- Over 10 million board feet of old-growth yellow pine
- Value \$20-40M



Aggressive Waste Contracts

Rutgers Camden Campus recycles 20+ items through its contracted waste services. Accomplished by:

- Writing gradually more comprehensive contracts
- Obtaining input from service providers
- Off-setting costs. Recycling makes a profit

Aggressive Waste Contracts – Part 2

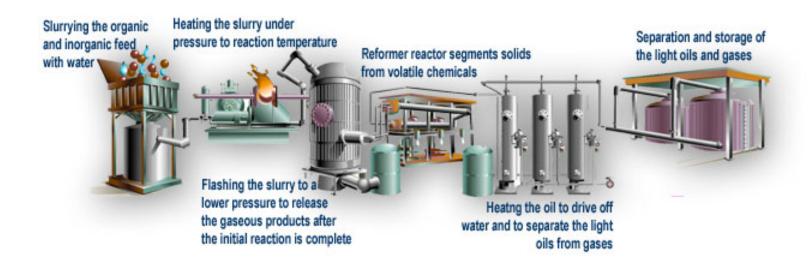
LA International Airport

- Pilot program with sewage and utility company to use its 19,000 tons of food scraps to create energy from methane
- Saves \$12/ton on disposal costs and receives \$18/ton for energy sales



Thermal Depolymerization Process

- A new machine that can turn almost anything into oil
- Turbo-charges normal processes by increasing temperature
- At worst, 85% energy efficiency for complex feedstocks
- Waste goes from a cost to a profit.
- Expected to be up and running by 2005 for commercial uses.



Homicronization

- Recycling Process for all plastics through themomechanical ultra high shearing reactor technology
- Higher Quality plastic output upcycling
- No chemical additives

Services vs. Purchases

- Interface Carpet
- Automobiles
- Furniture
- Red rags
- Paper?

Xerox -

- Recaptures 1.5 billion lbs. of equipment since lease program
- Eliminated hazardous waste from its products
- Saved over \$2 billion over the last decade.